

Stewardship Activity Report

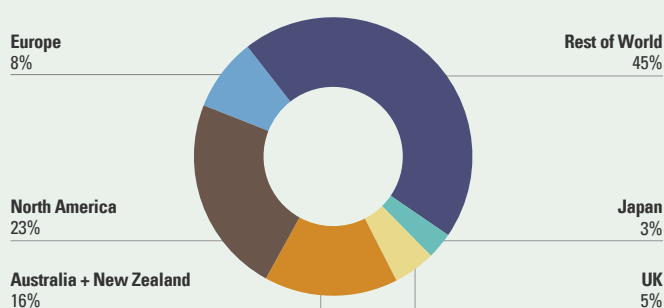
Q4 2016

Figure 1: Vote Summary Q4 2016

No. of Meetings	2,278
No. of Countries	62
Management Proposals	14,193
Votes For	83.6%
Votes Against	16.4% ¹
Shareholder Proposals	398
Votes with Management	96.0%
Votes against Management	4.0% ¹

¹ Against votes are calculated as Against + Abstain votes. All Do Not Vote instructions were removed from total proposal numbers and all calculations.

Figure 2: Breakdown of Voting by Region Q4 2016

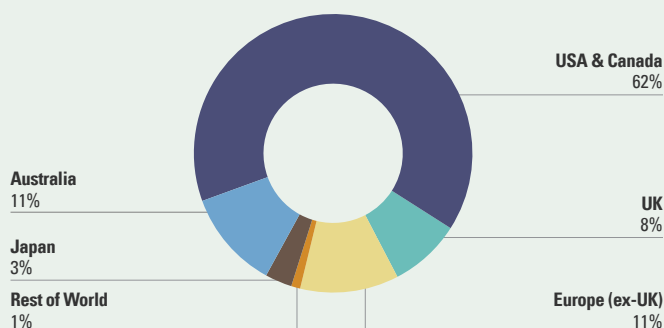


Source: State Street Global Advisors (SSGA). As of December 2016. Data are as of the date indicated, are subject to change, and should not be relied upon as current thereafter.

Figure 3: Engagement Summary Q4 2016

Q4 Engagement Meetings	148
YTD Engagement Meetings	611

Figure 4: Breakdown of Engagement by Region Q4 2016



Source: SSGA. As of December 2016. Data are as of the date indicated, are subject to change, and should not be relied upon as current thereafter.

Stewardship Highlights

Australia Proxy Season Review

New strategy begets new remuneration plans

In the build up to the Australian Proxy Season, we provided a preview of our focus on strategy and its potential impact on the structure of remuneration packages in Australian companies in our [Q3 2016 newsletter](#). During the course of 2016 SSGA engaged with 30 Australian companies and reviewed 436 shareholder meetings. Companies engaged include: **Origin Energy, Ltd., Macquarie Group Ltd., Fairfax Media Ltd., AGL Energy Ltd., Newcrest Mining Ltd., Commonwealth Bank of Australia, Wesfarmers Ltd., Woolworths, Ltd., Australia and New Zealand Banking Group Ltd.**

Based on our discussions, the takeaways from this season are highlighted below:

- 2016 was a year in which many Australian companies reviewed their long-term strategy in light of changing economic conditions. This focus on strategy, while necessary, resulted in several companies changing their short and long-term goals to adjust to a lower growth environment.
- Consequently, the immediate impacts of these changes were visible in remuneration packages of CEOs as many companies discarded older plans that were no longer aligned to future strategy.
- We think the restructuring of remuneration plans was inevitable and necessary. However, we found that companies had abandoned old remuneration plans without prior discussion and buy in from shareholders on new plans, which have design elements that are concerning to shareholders.
- Going forward, we see companies needing to provide more clarity on their long-term strategy by setting goals and milestones that are clearly communicated to shareholders and incorporated into remuneration plans.
- We also see remuneration plan structures changing significantly in the coming years as companies deviate from the more traditional structure of setting long-term performance targets based on a three year relative Total Shareholder Return (TSR) metric. This one size fits all approach that was common in most Australian remuneration plans, will now likely change as boards are keen on adopting structures that are appropriate for their firm and industry.

- As companies test new remuneration plans, SSGA is concerned about two groups of companies that have emerged this proxy season:
 - Those companies that have abandoned long-term plans and are embracing short-term plans as a means of incenting management in an unpredictable and challenging economic environment; and
 - Those companies that have abandoned short-term plans in favor of long-term performance plans with the intention of giving managers the opportunity to earn larger payouts once the company has successfully executed the multi-year restructuring plans that are underway.
- As mentioned in our pre-season note, we are particularly concerned when companies abandon long-term plans as we believe that shifting focus away from the long-term can create even more short-term pressure on management as investors are deprived of any perspectives on the company's long-term prospects.
- Our concern with companies abandoning short-term plans is that the new structure has the potential of increasing total pay quantum in the long-term as the base salary adjustments are above typical levels. Unless base salaries are adjusted downwards when the company reverts to a more conventional structure that includes short and long-term pay elements, the increase in base pay will result in higher bonus and long-term opportunities as targets are set as a percent of base pay.
- As boards are reconsidering remuneration plans, we are supportive of them including material environmental, social and governance (ESG) metrics such as safety, consumer satisfaction, cultural change etc. as key drivers of pay, especially if they are integral to the strategy and support long-term value creation. However, in such instances, we ask that boards put in place methodologies to capture and measure key ESG performance indicators and explain to shareholders how these metrics are incorporated in strategy and promote long-term value.
- Lastly, we want to reiterate that while we are supportive of boards adopting unique remuneration plans that are aligned to the company's long-term strategy and circumstances, we caution boards from adopting practices that reduce the pay-for-performance aspect of the plan or result in increasing total pay quantum over the long-term.

Emerging Markets

Navigating Conglomerate Governance: Through the Lens of the Korean Chaebol

In October 2016, SSGA published a [paper](#) that explores the corporate governance challenges of investing in Korean stock, which in recent years have shown compelling value. We discuss

how family-controlled conglomerates that are common in Korea present significant investment challenges and that, often, the more complex a conglomerate's corporate structure, the greater potential for misalignment between controlling family interests and those of other shareholders. We believe that knowing how to identify a subsidiary's rank within the conglomerate hierarchy and its value to the controlling shareholder is key to fundamental value investing in Korea's family-controlled companies.

Discord at Tata & Sons Destroys \$10 billion in Shareholder Value

This quarter, corporate governance of family-owned companies and conglomerates was also a main topic of market debate and drove SSGA's engagement efforts in India. In a surprising move, on October 24th 2016, after only four years on the job, Cyrus Mistry was removed as Chairman of Tata&Sons, the trust company that is the controlling shareholder of several portfolio companies that make up the Tata Group conglomerate. The reason given for Mistry's removal was the alleged investor discontent with his management of the portfolio companies that ranged from an information technology company to an automobile manufacturer to a hotel management company. The actions, which were taken by the main shareholder, Tata&Sons, without inputs from other shareholders of the listed portfolio companies has largely been opposed by minority shareholders and has brought focus on the need for more transparency on governance of controlling shareholders in large Indian conglomerates.

Subsequent to his removal, a public dispute broke out between Cyrus Mistry and the former Chairman Ratan Tata, who was reappointed as interim Chair, stemming from Mistry's refusal to step down as chair of the portfolio companies. Minority shareholders in the portfolio companies, who did not have a say in the appointment or removal of Mistry, have begun focusing on the poor governance practices that have resulted in the loss of over \$10 billion in total market value from conglomerate companies.

In December, SSGA, representing the interests in all of their portfolio companies, engaged with senior managers of Tata&Sons and called on the group to:

- Enhance transparency and improve governance of the trust company — Tata&Sons
- Strengthen board and committee charters of portfolio companies to explicitly address resignation policies and board/committee composition issues
- Require that the portfolio company boards manage the succession planning process so that minority shareholder interests are not impacted by family disputes among the controlling shareholder and management

- Provide greater disclosure on overall business strategy of each portfolio company in order for minority shareholders to evaluate and provide feedback on the performance of the company

SSGA will continue to monitor developments at Tata&Sons and will engage with the company and provide feedback when deemed appropriate.

2017 Stewardship Priorities

On an annual basis SSGA develops a stewardship program based on a series of strategic priorities that are designed to enhance the quality and define the scope of our stewardship activities for the year. We develop our priorities based on several factors including client feedback received in the past year, emerging ESG trends, and developing macroeconomic conditions and regulation. In addition to thematic ESG issues, we also identify two to three “deep dive” sectors annually. The following are the broad strategic focus areas for our stewardship activities in 2017 and background for our choices and interest in the specific ESG themes:

Sector Focus

Insurance Companies

Challenged by the low interest rate environment, companies in the insurance sector are undertaking mergers and acquisitions (M&A) to retain market share and expanding into new related businesses such as reinsurance. In addition, insurance companies are also susceptible to impacts of climate change. SSGA will engage with companies to understand how boards are navigating the challenges posed by low interest rates and evaluate governance structures in the context of a company’s business strategy. We will also endeavour to understand processes to mitigate risk from climate change to a company’s business.

Real-Estate Investment Trusts [REITs]

With REITs becoming the 11th headline sector within the Global Industry Classification Standard (GICS), SSGA will engage with companies within this sector to discuss long-term strategy and ESG issues such as gender diversity and environmental management.

Media

SSGA will engage with companies to discuss the proliferation of media options available to consumers and its impact on existing business and long-term strategy. In addition, we will raise the ownership, board composition, and compensation issues that are endemic in this sector.

Thematic Focus

Board Leadership

SSGA will engage with companies to better understand how their preferred board leadership structure facilitates the board’s ability to provide independent oversight of management.

Board Composition and Gender Diversity

SSGA will evaluate board composition in the context of the company’s strategy, while promoting increased diversity among board members. Further, we will also engage with companies to understand how management promotes diversity at all levels of management and review company disclosure pertaining to diversity practices and metrics.

Pay Strategies

SSGA will engage with companies to understand their compensation and wage strategies and how they support and help sustain business operations in the long-term.

Climate Change

SSGA will review quality of board oversight on climate-related risks including board governance structures to oversee risk in high impact sectors. We will also aim to understand company emission management programs and its long-term strategy to transition to a lower-carbon economy.

Water Management

We will engage with companies to understand their risk mapping and disclosure practices related to water management.

Voting Policy Focus

Protecting Interests of Long-Term Shareholders in Activist Engagements

SSGA is concerned with the recent rise in settlement agreements between boards and activist investors as it does not give a voice of long-term shareholders. Further, we are wary of activist models of engagement that favor short-term gains at the expense of long-term investor interests.

We believe boards should protect the interests of long-term shareholders in all activist situations, and carefully evaluate settlement agreements. In particular boards need to consider the interests of long-term shareholders as they assess: 1) duration of the agreements; 2) ownership thresholds and holding period requirements for continued board representation; and 3) risk to the company’s share price posed by a lack of board oversight on significant pledging activities by activists serving on the board.

In 2017, to help inform our voting decisions on the election of directors in activist situations, SSGA will assess settlement agreements according to how they address these issues.

Figure 5: Companies Engaged

Company Name	Market	Company Name	Market
ABB Group	Switzerland	Edison International	USA
Actelion Ltd	Switzerland	Eli Lilly and Company	USA
Air Lease Corporation	USA	Enagas S.A.	EU-Others
Air Liquide S.A.	EU-France	EnerNOC, Inc.	USA
Alcoa Inc.	USA	Enzo Biochem, Inc.	USA
Alliance Data Systems Corporation	USA	Ericsson	EU-Sweden
Amcor Ltd.	Australia	Eversource Energy	USA
Amgen Inc.	USA	EXPRESS SCRIPTS HOLDING COMPANY	USA
Apartment Investment and Management Company (AIMCO)	USA	Express, Inc.	USA
ArchRock Inc.	USA	Extreme Networks, Inc.	USA
Arthur J. Gallagher & Co	USA	Farmer Bros. Co.	USA
AstraZeneca Plc	UK	Ford Motor Company	USA
Australia and New Zealand Banking Group Ltd.	Australia	Gilead Sciences, Inc.	USA
Avangrid, Inc.	USA	Goodman Group Ltd.	Australia
Avery Dennison Corporation	USA	Groupe Eurotunnel SE	EU-France
Babcock & Wilcox Enterprises, Inc.	USA	Groupe PSA	EU-France
BBVA S.A.	EU-Others	Hammerson Plc	UK
Bendigo & Adelaide Bank	Australia	Hasbro, Inc.	USA
Boral Ltd.	Australia	Heineken N.V.	EU-Others
BorgWarner Inc.	USA	HSBC Holdings Plc	UK
BP Plc	UK	Huntington Bancshares, Inc.	USA
Bristol-Myers Squibb Company	USA	Huntington Ingalls Industries, Inc.	USA
Celgene Corporation	USA	IAC/InterActiveCorp	USA
Chevron Corporation	USA	IHI Corporation	Japan
Chipotle Mexican Grill, Inc.	USA	ImpediMed Ltd.	Australia
Cisco Systems, Inc.	USA	ING Group	EU-Others
Cliffs Natural Resources	USA	Interface, Inc.	USA
Coach, Inc.	USA	Intuit Inc.	USA
Comcast Corporation	USA	JX Holdings, Inc.	Japan
Commonwealth Bank of Australia	Australia	K12 Corporation	USA
Consolidated-Tomoka Land Co.	USA	Kimberly-Clark Corporation	USA
Copart, Inc.	USA	Laboratory Corporation of America Holdings	USA
Corning Incorporated	USA	Marathon Oil Corporation	USA
Costco Wholesale Corporation	USA	Marathon Petroleum Corporation	USA
CSL Ltd.	Australia	Masco Corporation	USA
Cummins, Inc.	USA	Mattel, Inc.	USA
Cypress Semiconductor Corporation	USA	McDonald's Corporation	USA
Daimler AG	EU-Germany	Mead Johnson Nutrition Company	USA
Depomed, Inc.	USA	Medtronic plc	EU-Ireland
Dixons Carphone Plc	UK	Microsoft Corporation	USA
Domtar Corporation	USA	Monster Beverage Corporation	USA
Dover Corporation	USA	Motorola Solutions, Inc.	USA
Duke Energy Corporation	USA	Myriad Genetics, Inc.	USA
Dynavax Technologies Corporation	USA	Newcrest Mining Ltd.	Australia
Ecolab Inc.	USA	Newfield Exploration Company	USA

Source: SSGA's Engagement Database as of December 31, 2016.

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Company Name	Market
Nine Entertainment Ltd.	Australia
Noble Corporation plc	USA
Novartis International AG	Switzerland
Oracle Corporation	USA
Paddy Power Betfair	UK
Palo Alto Networks, Inc.	USA
PayPal Holdings, Inc.	USA
Pitney Bowes Inc.	USA
Polaris Industries Inc.	USA
QEP Resources, Inc.	USA
Raytheon Company	USA
Regeneron Pharmaceuticals Inc.	USA
Republic Services, Inc.	USA
Roche Holding AG	Switzerland
Rolls Royce Plc	UK
Ryanair plc	EU-Ireland
Samsung Electronics Co. Ltd.	EM- Korea
Seek Ltd.	Australia
Segro Plc	UK
Sojitz Corporation	Japan
SolarCity Corporation	USA
St. Jude Medical Inc.	USA
Standard Chartered Plc	UK
Target Corporation	USA
Tata Chemicals Ltd.	EM-India
Tata Consultancy Services	EM-India
Tata Global Beverages Ltd.	EM-India
Tata Motors Ltd.	EM-India

Company Name	Market
Tata Power Company Ltd.	EM-India
Tata Steel Ltd	EM-India
Taubman Centers, Inc.	USA
Ten Network Holdings, Ltd.	Australia
Tesla Motors, Inc.	USA
The Clorox Company	USA
The Estee Lauder Companies, Inc.	USA
The Goldman Sachs Group, Inc.	USA
The Goodyear Tire & Rubber Company	USA
The Madison Square Garden Company	USA
The Procter & Gamble Company	USA
TonenGeneral Sekiyu K.K.	Japan
Toyota Motors	Japan
Treasury Wine Estates, Ltd.	Australia
Twenty-First Century Fox, Inc.	USA
Twitter, Inc.	USA
U.S. Bancorp	USA
Vicinity Centres	Australia
Visa, Inc.	USA
Vodafone Plc	UK
Wells Fargo & Company	USA
Wesfarmers Ltd.	Australia
Western Digital Corporation	USA
Whole Foods Market, Inc.	USA
Winnebago Industries, Inc.	USA
Woolworths, Ltd.	Australia
Xcerra Corporation	USA
Zurich Insurance Group Ltd	Switzerland

Source: SSGA's Engagement Database as of December 31, 2016.

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